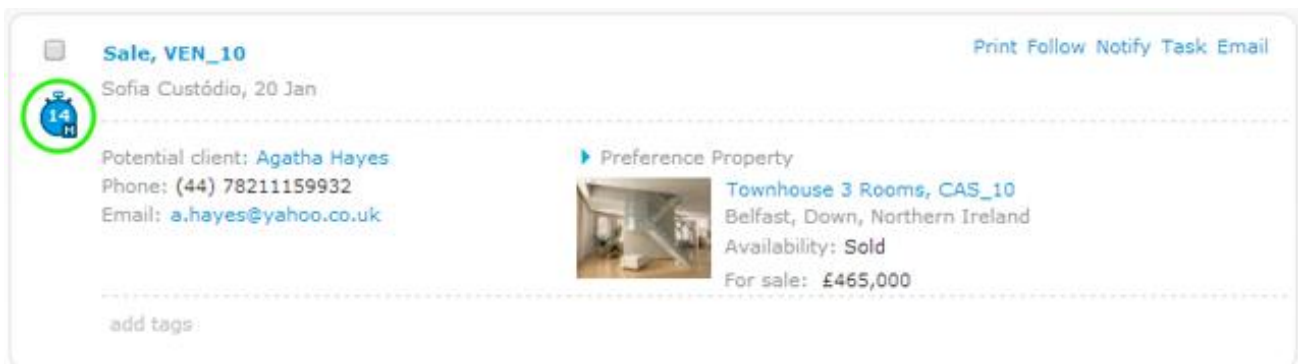


Opportunity Symbols


The application manager has the possibility to view the last time an interaction was done to an opportunity.



Whenever an interaction is done to an opportunity, a visual symbol will change to inform the user when this interaction was performed.

1. Blue Clock – Indicates the time in **minutes** of the last interaction with the opportunity;



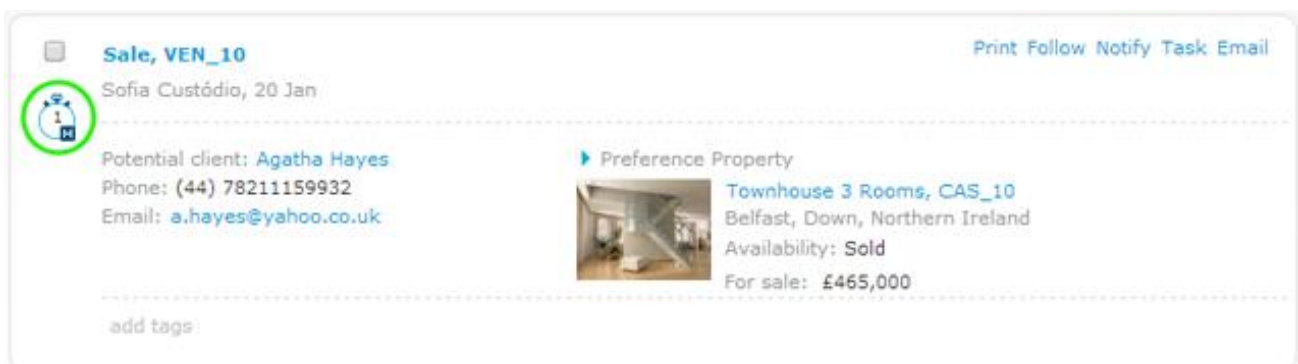
Sale, VEN_10 Print Follow Notify Task Email
Sofia Custódio, 20 Jan

 Potential client: [Agatha Hayes](#)
Phone: (44) 78211159932
Email: a.hayes@yahoo.co.uk


 Preference Property
 **Townhouse 3 Rooms, CAS_10**
Belfast, Down, Northern Ireland
Availability: Sold
For sale: £465,000



add tags

2. White Clock– Appears after 60 minutes, indicating the time in **hours** of the last interaction with the opportunity;



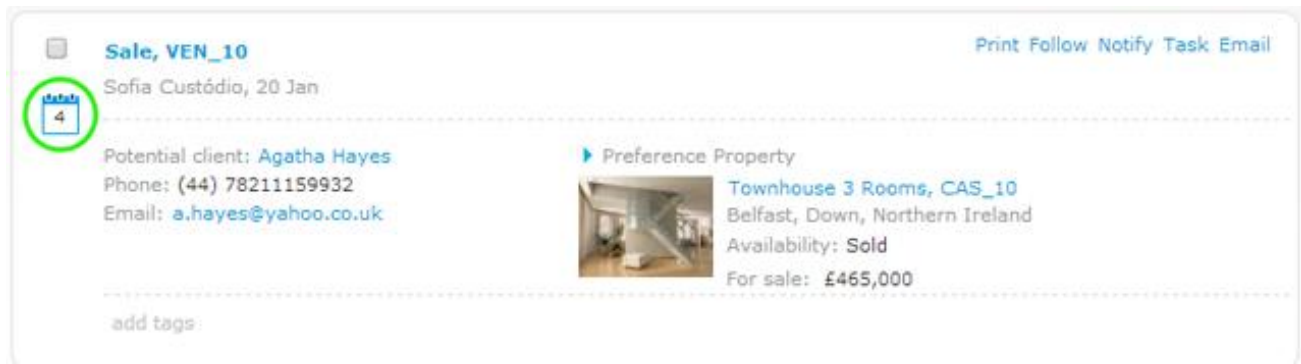
Sale, VEN_10 Print Follow Notify Task Email
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 Potential client: [Agatha Hayes](#)
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 Preference Property
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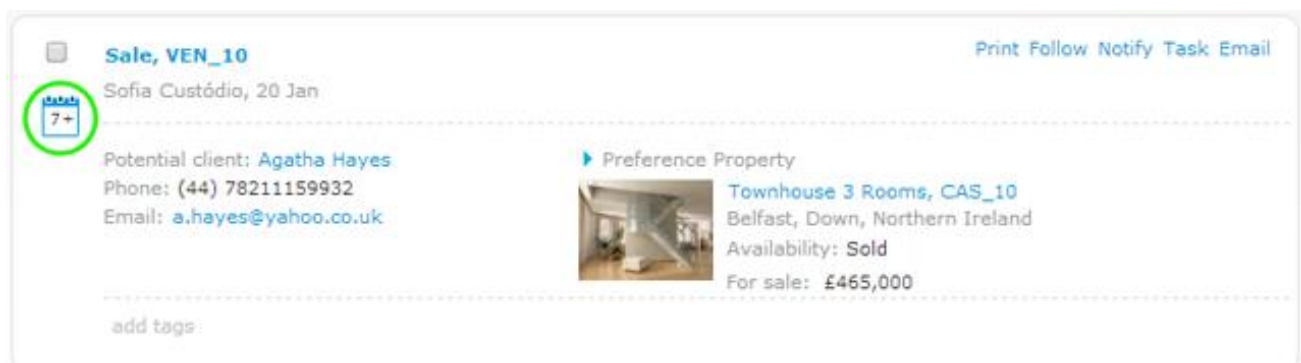
add tags

3. White Calendar – Appears after 48 hours, indicating the time in **days** of the last interaction with the opportunity;



The screenshot shows a CRM card for a sale opportunity. At the top left, there is a calendar icon with the number '4' inside, circled in green. The card title is 'Sale, VEN_10' and the location is 'Sofia Custódia, 20 Jan'. On the right side, there are links for 'Print Follow Notify Task Email'. The card is divided into two main sections. The left section contains contact information for a potential client: 'Agatha Hayes', phone '(44) 78211159932', and email 'a.hayes@yahoo.co.uk'. The right section is titled 'Preference Property' and features a small image of a townhouse. Below the image, the property details are: 'Townhouse 3 Rooms, CAS_10', 'Belfast, Down, Northern Ireland', 'Availability: Sold', and 'For sale: £465,000'. At the bottom left of the card, there is a link to 'add tags'.

4. White Calendar + – After 7 days without interaction with an opportunity, the icon appears with the caption '7+', indicating that this opportunity has more than seven days without interactions.



The screenshot shows a CRM card similar to the one above, but with a different calendar icon. The icon is a calendar with '7+' inside, circled in green. The card title is 'Sale, VEN_10' and the location is 'Sofia Custódia, 20 Jan'. On the right side, there are links for 'Print Follow Notify Task Email'. The card is divided into two main sections. The left section contains contact information for a potential client: 'Agatha Hayes', phone '(44) 78211159932', and email 'a.hayes@yahoo.co.uk'. The right section is titled 'Preference Property' and features a small image of a townhouse. Below the image, the property details are: 'Townhouse 3 Rooms, CAS_10', 'Belfast, Down, Northern Ireland', 'Availability: Sold', and 'For sale: £465,000'. At the bottom left of the card, there is a link to 'add tags'.

Learn more at: <http://academy.egorealestate.com>

Questions: support@egorealestate.com